

CMC-NEWSLETTER FEBRUARY 2011

CMC - NEW MODELS 2011

At the Nuremburg Toyfair, CMC has announced following new models for 2011:

			Avail.:
M-083	Bugatti Typ 57 SC Atlantic 1938, blue	€ 229	March
M-084	Ferrari Transporter Typ Fiat 642 RN2 Bartoletti 1957	€ 525	2011
M-085	Bugatti Typ 57 SC Atlantic 1938, black LE 5000	€ 239	April/May
M-088	Merc. 300SLR Uhlenhaut Coupé 125 Yrs.Mercedes Ann.model	€ 223	Now
M-089	Auto Union Type D #12 H. Müller Winner GP France '39 LE1500	€ 175	Now
M-090	Auto Union Type D #14 G."Schorsch"Meier 2nd GP Fr. LE1500	€ 175	Feb. 2011
M-091	Ferrari 250 GT SWB California Spyder (red) 1961	€ 259	2011
M-092	Ferrari 250 GT SWB California Spyder (blue) 1961	€ 265	2011
M-093	Ferrari 250 GT SWB California Spyder (silver) 1961	€ 265	2011
M-094	Ferrari 250 GT SWB California Spyder (black) 1961	€ 265	2011
M-095	Ferrari 312P Spyder, Sebring, #25, Amon/Andretti, 1969	TBA	2011
M-096	Ferrari 312P, Berlinetta, 1969	TBA	2011
M-097	Maserati Transporter Fiat 642 RN2 Bartoletti, 1957	€ 529	2011
M-098	Mercedes-Benz W154 GP Germany #16 Seaman 1938 LE 3000	€ 169	2011
M-099	Mercedes-Benz W154 GP France T-Car, Seaman 1938, LE 1540	€ 173	2011
M-0100	Bugatti T35 Nat.Col.: B-002 England B-003 Poland B-016 Spain	€ 225 e.	2011
SCALE 1:12:			
C-008	Auto Union Type C, GP Donington/Rosemeyer #5, 1937 LE500	€ 1.999	2011

You can pre-order these models from today.

PRICE-INCREASE CMC MODELS

As already indicated in my earlier Newsletter, CMC has increased most of their prices. I knew something was about to happen, but I am surprised by the increase of some prices, especially the Transporter.

Obviously, the higher costs of labour and material are the reason for these higher prices. Unlike other model-makers CMC has hardly increased prices in the past years. And of course, the price of a 700-parts model from the year 2001 can not be compared (-price-wise) with a 1700 parts model from 2011.

The price-change for the models in stock will be effected on April, 1st. 2011, until then you can still order models at the "old" price. (see complete price-list on my website).

Consequences for current orders

Current orders include the models M-088, M-089, M-090, M-083, M-084 and M-085.

In spite of the higher cost-price for me, I have decided to deliver the models, ordered till 6.2.2011 at the price they were ordered for, with only one exception: the M-084 Ferrari Transporter.

For this model, CMC has increased the RRP (Recommended Retail Price) from 498 Euro to 591 Euro, this is app. 19%, a lot more than the average price-increase.

My price will go up from 445 Euro to 525 Euro for new orders, exclusive of postage..

For orders already placed at the old price, I am very sorry, but CMC is not prepared to deliver any models at their original price. As a compromise, I am prepared to deliver these orders for the Transporter at a nett price of 498 Euro (which is CMC's original RRP), exclusive of postage in case the model has to be sent. This will all be under the condition that there will be no further price-increase from CMC until the model is released.

I hope you will understand my position in this matter, the price-change came totally unexpected, I cannot remember CMC ever changed the price for a model before it was released.

In case you don't react on this mail, I trust you OK.

In case you don't want to pay the higher price, you are free to cancel your order, in which case please send an e-mail to confirm.

Consequences for new orders

In the future, further price-increase (without warning from CMC) can not be excluded. My start-price for pre-orders of new models will remain 10% under CMC's Recommended Retail Price (the prices on CMC's website).

A minor price-change will not effect the price of your pre-ordered model, but if the price goes up more than 5% before the model is released I will have to take the higher price. Of course, as always, you are free to cancel your order in that case.

With the publication of the new Cost- and RRP prices CMC has also cut my margin with 7 - 10 %.(which is -I can assure you- a lot looking at the small margin I took).As a result of that I will no longer be able to give the extra 5% discount for three or more models anymore. On the other hand, you will see that some older models are now cheaper, especially those indicated WSL (while stock lasts).

Best regards,
Henk ten Cate

P.S. In case you have sent me an e-mail between 4th and 7th of February, please send it again.