05.02.2022

A number of customers have not yet reconfirmed their pre-orders from last year (and before). This is absolutely necessary, especially due to the sharply increased prices this year. Please submit your reconfirmation by tomorrow – **6 February** – at the latest. For a number of models already sold out at CMC, people are on the waiting list. NB You do not need to reconfirm your pre-orders for this year, only those from previous years, if you have not already done so.

Status of pre-orders

You can still place pre-orders until **<u>11 February</u>**, after which the prices for the Novelties 2022 will increase by about 5.5 % (ie the discount compared to the prices that CMC uses goes back from 10 to 5%). A good reason to pre-order now. Another good reason could be that models may be sold out within a week or so..

For example, the pre-orders for the limited edition Uhlenhaut models (M-244 and M-245) are going very well. The new colors of the Ferrari 275 GTB/C also, however to a lesser extent. Especially the green (M-238) and yellow (M-240) are doing well.

Half of the numbers of limited models of (for instance) 1000 pieces comes to CMC in Germany, the rest goes to the other locations (China, Hong Kong and USA). Many of you have missed model M-246 (Uhlenhaut with bottom plate and figure, LE500), because the 250 units coming to Germany were sold within a day.

I think it is very well possible that a model with a circulation of 1000 pieces will also be sold out in the coming days

Don't forget – I've said it before- that of the 10 models released by CMC last year, 9 were already sold out before they came on the market.

To accommodate the many customers who have missed model M-246, there are now rumors that CMC may be making a second, similar version.

If you would like to be registered for this model (I'll just call it M-247), please let me know and I'll put your name on a list.

I have already pre-ordered a number of them at CMC in case the model comes.

I can't say anything about the price (and whether the model will be available at all) at the moment. Your quote for this model is therefore of course without obligation.

Finally: there may be a misunderstanding about the Uhlenhaut models: these models are not expected in Q4 2023, but in Q4 **OR** 2023, i.e. in the fourth quarter of 2022 <u>or</u> in 2023.

To recap:

-reconfirm orders from BEFORE 2022 at the latest tomorrow, <u>February 6th</u> -pre -orders until <u>February 11</u> with a 10% discount (see the prices on the attached list) Orders are processed in order of arrival.